

+20 years of experience
+200 real estate transactions
+100 court proceedings

*A law firm
founded by **Jolanta Kalecińska – Rossi**,
a recognised expert on property law.*

WHY US?

- We offer practical solutions instead of theoretical analysis. We finalise the transactions efficiently, end the disputes successfully and give advice which helps our clients achieve business goals.
- We appreciate the individuality of every case and client. Due to our experience, depth of specialised knowledge, and continuous improvement of our methods of practice, we can advise our clients on complex cases and help them make appropriate decisions.
- Our commitment to our client's legal problems, our accessibility and rapid decision making, builds trust and creates long-term relationships with our clients.
- We listen with understanding, appropriately evaluate the situation and propose the optimal solutions in the most difficult projects.

WHAT WE DO

Real Estate

We advise on the industrial, residential and agricultural premises, hotels, office spaces, shopping malls and hypermarkets, public use buildings, logistics centres.

Our Real Estate services:

- transactional advice,
- lease and tenancy agreements,
- investment proces,
- due diligence of companies and real estate,
- real estate financing,
- infrustructure projects,
- reducing the payments for perpetual usufruct of land and the real estate tax.

Litigation

- We represent clients before common and administrative courts, courts of arbitration, administrative authorities, including construction supervision authorities, particularly with regard to the following issues:
 - protection of copyright, trademarks and patents,
 - construction work agreements, lease agreement, developer agreements; agreements regarding removing the property defects, abolition of co-ownership of the real estate, division of the estate, division of wealth, establishment of land easement; in case of the real estate with unclear legal status or to which former owners lodge claims regarding infringement of the estate ownership, revision of payments for perpetual usufruct of land,
 - compensation and payments.

PPP

We advise privates or public parties in public tenders, proceedings to obtain a concession, executing public-private partnership agreements and similar civil contracts.

Our PPP services:

- workshops and trainings,
- preparing tender documentation for clients, representing clients during limited and unlimited tenders or competitive dialogue,
- drafting and negotiating licence agreements and public-private partnership agreements.



OUR SELECTED EXPERIENCE

Real Estate

- **Polish Listed Companies:** Advised on the sale of a group of over a dozen real properties in connection with the debt restructuring
- **French Real Estate Fund:** Advised on the acquisition of a logistics centre in Mazovia
- **American Hotel Network Owner:** Prepared the Vendors due diligence of the hotels in Poland, with regard to the sale of the economy hotel network in Europe
- **Japanese Leader in Industrial Glass Production:** Representing the client in negotiations with the city council authorities with regard to the dispossession of the manufacturing site for the purpose of constructing the road
- **Mobile Network Operator:** Advised on a long-term lease agreement of the Operator's headquarters of more than 27.000 sqm and 950 parking spaces

Litigation

- **Project Engineer:** Assisted in connection with the commercial litigation regarding the remuneration for supervision of the construction of one of the biggest shopping centres in Poland
- **Renowned Producer of the Polish vodka:** Representing the client before the arbitrary court with regard to the product distribution in the USA
- **French cosmetics company:** Representing the company before the court with regard to the trade marks protection
- **Global Construction Company:** Assisted in connection with the litigation regarding payment for the construction process of the Shopping Centre in Warsaw and removing the defects

PPP

- **French Construction Company:** Advised in connection with building of the motorway
- **French company specialising in municipal services:** Assistance with respect to a long-term public-private partnership agreement related to the provision of sewage treatment services
- **Municipality in southern Poland:** Assistance with respect to the preparation of a construction project and exploitation of a school in the municipality as a PPP project, including assistance in negotiations and a tender procedure
- **Company specialising in municipal services:** Assistance in the first in Poland proceedings for a concession to build and perform services related to collective water supply



Jolanta Kalecińska – Rossi

She has a 20-year experience of working as a partner in international law firms (PwC Legal, White & Case, Gide), advising global companies, primarily from Poland, France and French speaking countries as well as other European countries and the USA.

Her achievements have been appreciated by the authors of prestigious legal rankings – she has been recommended by the Chambers Europe and Legal 500 rankings in the real estate and construction categories. She is a consulting member of the French-Polish Chamber of Commerce (CCIFP), an advisory board member in the Infrastructure sector of the Polish Confederation Lewiatan, and a founder and a member of the Board at Centrum PPP.

“She can quickly analyse a situation, change strategy on the run and expose crucial flaws in an argument.”

Chambers Europe 2009

Contact

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